

# Southeastern Connecticut WOMEN'S NETWORK NEWS



Volume 29, Number 7, May 2016



## Save the Date

*"Through the Years"*

**40th Anniversary Celebration**

**September 30, 2016**

**Friday, 6-10 pm**

**at Langley's**

*at Great Neck Country Club*

**Tickets are available to purchase at  
the monthly luncheons.**

**\$40 per person**

**Cash or check only**

**Please see Deb McGrath**

**To purchase Sponsorships or Ads  
for this event, please see the  
Schedule Form on the third page.**

## Upcoming Programs

**June 15**

### **Installation of Officers and Presentation of Awards**

Join in the fun as awards for this year are presented, and meet your new Officers and Board Members for the coming year.

## **May Luncheon**

### **Smart Money for Today and Tomorrow**

**Join us** Wednesday, **May 18** at 11:30 am at Langley's Restaurant at Great Neck Country Club for our monthly luncheon meeting.

This presentation will feature a panel discussion about financial planning for three stages of one's financial life. Each of the three panelists will represent one of those stages.

The panelists are Network members:

• **Pam Atkins** of Bayberry Insurance will discuss the planning needs for ages 20-35.

Pam has worked in the insurance industry for 45 years, starting as an agent in the Mystic area. She founded Bayberry Insurance in 1989 in order to provide clients with information necessary for sound insurance decision-making. Bayberry's problem-solving approach is about finding the best fit for each client and helping clients feel secure in the knowledge that their insurance meets their needs. Pam earned her Certified Insurance Counselors designation in 1990. She is a SECT Women's Network board member and also serves on the Annual Giving Committee and LAMBS board for L&M Hospital.

• **Jean Wilczynski** of Exencial Wealth will discuss the planning needs for ages 35-50.

Jean Wilczynski is a financial advisor in the Connecticut office of Exencial Wealth Advisors in Old Lyme. She works with new clients of the firm to help them achieve their family's most important financial goals. Jean is a Coast Guard veteran with experience in financial management as well as investor and public relations for public and private companies. She also spent a number of

years in the not-for-profit sector working as a writer and communications director. Jean holds a bachelor's degree in Mathematical Science from the U.S. Coast Guard Academy and a MBA from The George Washington University. Jean serves as a member of the local Board of Education and volunteers with nonprofit organizations, including the local high school FIRST Robotics team.

• **Carol Burgess** of Primerica will discuss the planning needs for ages 50 plus.

Carol Burgess has worked in the financial services industry for 12 years is a Division Leader with Primerica in Mystic. Carol works with families to help them be properly protected, debt free, and financially independent. Carol worked in the field of mental health for 29 years, and served as a delegate and member of the Executive board for the NE Healthcare Employees Union, Dis-

*continued on page 2*

Network members and guests are encouraged to arrive at **Langley's Restaurant** in Waterford at 11:30 am for registration and networking, lunch at 12 noon. The public is welcome.

**Reservations are required. Please make your reservations** or cancellations for the Wednesday, **May 18** luncheon online 24/7 at [www.sectwomensnetwork.org](http://www.sectwomensnetwork.org) **by 10 am, Monday, May 16.**

Cash or checks for **\$22** made out to the Women's Network will be collected at the door. **Reservations after 10 am on Monday will pay \$27. Reservation no-shows and late cancellations will be billed.**

## Spotlight Article

### Heather Roberts – The Diamond Team of Norcom Mortgage

Norcom Mortgage understands that honest, solid financial advice, paired with the right mortgage, can change someone's life. The four members of The Diamond Team: Susan Shepherd, Heather Roberts, Sandy Montanari, and Janet Roberts recognize and share this philosophy.



The Diamond Team has been *making homes happen* since 1998. After 15 years as a mortgage broker, the Team became part of Prospect Mortgage in late 2013. In October 2015, the Team had found their perfect fit with Norcom Mortgage. Norcom is a privately held Connecticut based company that has been awarded "The Best Place to Work" by the Hartford Courant for 4 consecutive years. Along with the move to Norcom Mortgage, the Team moved into a new office space located at 157 West Main Street in Niantic. Norcom Mortgage specializes in 1-4 family residential mortgage loans. These loans can be for purchases or refinances of primary residences and/or investment properties. Norcom's other specialty lies with renovation loans. Renovation loans are a wonderful and creative option for homebuyers who can see the "potential" in a home. This loan option allows you to purchase a home and get the funds to renovate it with only one loan and one closing.

Norcom Mortgage offers an array of products to meet every homebuyer's needs with very competitive interest rates. The Diamond Team puts a priority on providing stellar customer service from the date you apply for a loan through your closing date.

Contact The Diamond Team at Norcom Mortgage for a mortgage or pre-qualification.

Phone: 860-507-0009

Email: [heather.roberts@norcom-usa.com](mailto:heather.roberts@norcom-usa.com)

Like us on Facebook!

### President's Message

## An Exciting Time for SECT Women's Network

I can hardly believe that we are just a few short weeks away from our new year as a Network. Our Board of Directors has had an exciting level of dedication to the plans we adopted last July at our Executive Retreat. Soon we will be rolling out our centerpiece project which will be one of the foundation stones for the next decade.

Our diverse, talented and growing membership and our dedicated, hard-working all volunteer Board of Directors, along with an efficient system of operations, helps to make us the premier women's networking group in the area. It is an exciting time to be part of the SECT Women's Network!

Do not miss the special 40th Anniversary events still to come in June and in September. Donate a basket to the "Give Back Basket Raffle" being held in June, so we can bless Safe Futures and the Scholarship Fund. Purchase your tickets from Deb McGrath for the Gala being held in September. It will be a night to remember!

I thank each of you for adding to the life of our Network. Who do you know that might enjoy being a part of this outstanding group? Invite them to the May 18th luncheon. We become stronger with diversity and growth!

Phyllis Nelson  
President

### Smart Money...from page 1

trict 1199. Carol holds a certificate in Community Mental Health from Trinity College of Vermont, a BS from Charter Oak State University, a Masters in Social Work from SCSU, and is a Licensed Clinical Social Worker. Carol is the Secretary for SECT Women's Network, as well as President of the Norwich chapter of the Retiree Division of CSEA (Connecticut State Employees Association). ■

### Special 40th Anniversary Event

The 40th anniversary committee is hosting a "Give Back Fundraiser" on **Monday, June 13th, 5:30-7:30 pm** at Filomena's Restaurant in Waterford. This will be a raffle basket fundraiser with networking. Cost is \$5 donation at the door. Proceeds to benefit Safe Futures and our Scholarship Fund. [Click here to make a reservation.](#)



### 40th Celebration Gala Tickets

Tickets are available to purchase at the monthly luncheons for the **September 30 event. \$40 per person, cash or check only**  
Please see Deb McGrath



We are looking for 30 members to donate a raffle item (less than \$250 value). Raffle baskets cannot contain alcohol, firearms or tobacco per Connecticut law.

Please email Deb McGrath [debbiegraff1@gmail.com](mailto:debbiegraff1@gmail.com) if you are interested in donating a raffle item. Details will be posted in newsletter and on social media. ■

Please remember to post your events on the Network Facebook page, then email information to Judy to be included in the upcoming newsletter, [jwhite5506@sbcglobal.net](mailto:jwhite5506@sbcglobal.net).

## **SOUTHEASTERN CONNECTICUT WOMEN'S NETWORK MEMBER SPONSORSHIP & AD SCHEDULE 40TH ANNIVERSARY YEAR-LONG CELEBRATION**

### **\$1,000 Sponsorship Benefits:**

- Priority reserved table for 10 people at Gala with business name on table
- Company logo displayed on PowerPoint presentations during events
- Priority recognition with logo in publications and marketing materials
- Company logo on event program
- Full page ad in event program (5" W x 8" H)

### **ADS:**

- |  |         |
|--|---------|
| • Full page (5" W x 8" H) Camera ready     | \$80.00 |
| • One-half page (5" W x 4" H) Camera ready | \$40.00 |
| • Business Card size Camera ready          | \$25.00 |

**Business Name:** \_\_\_\_\_

**Contact Person:** \_\_\_\_\_

**Business phone** \_\_\_\_\_ **Cell phone** \_\_\_\_\_

**Address** \_\_\_\_\_

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**NOTE: All ads and sponsorships DEADLINE: September 9, 2016**

**Checks Payable to: SECT Women's Network**



**Send to: Mildred E. Devine**  
**Box 42**  
**Quaker Hill, CT 06375-0042**  
**Email: [mildred.devine@snet.net](mailto:mildred.devine@snet.net)**  
**Telephone: 860-442-2030**

## Testimonial in Honor of Our 40th Anniversary

I have been a member of the SECT Women's Network since almost the beginning, but I am not sure of the exact date. In 1970, I had bought the Oakdell Motel on Rt.85 in Waterford. It was rare for a women to own a motel, let alone run one. I had heard about the Women's Network and wanted to be around other professional women because I was dealing with all men in my business. When I joined they were meeting at the Vauxhall Inn.

I have been a member all these years and still own and run the Oakdell Motel. I am there each day to maintain the quality customer service that we have provided for the past 46 years. Paying my annual dues and placing an ad in the Directory is my way of saying thank you, being a part of the Women's Network and supporting what they provide for women in Southeastern Connecticut.

Congratulations on your 40th Anniversary! – *Gail Googins*

## New Members

**Chelsea Bein (Reber)**, Stonington Natural Health Center, 107 Wilcox Rd., Suite 103, Stonington, CT 06378, Phone: 850-536-3880, Email: [creberlmt@yahoo.com](mailto:creberlmt@yahoo.com)  
Website: [www.snhc.com](http://www.snhc.com)

Chelsea is a Licensed Massage Therapist at Stonington Natural Health Center. She uses her gifts in intuitive touch – incorporating these talents in her Therapeutic and Clinical Massage Therapy work. Chelsea specializes in Swedish, sports, Myofascial Release, deep tissue, pregnancy/fertility and rehabilitation massage.

**Latese Williams**, Rain International, 15 Skyview Terrace, Groton, CT 06340, Phone: 860-514-6942, Email: [latesew62@gmail.com](mailto:latesew62@gmail.com)  
Website: [www.myrainlife.com/latese](http://www.myrainlife.com/latese)

Latese is an associate with Rain International, a company that specializes in seed nutrition (SOUL). This is a product that helps the body heal itself. Latese is retired from General Dynamics and has multilevel marketing experience.

## Featured Business at Cameo Table

Karen C.L. Anderson will be showcasing her business at the May 18, 2016 luncheon. Please stop by the table to learn more about her books, and visit [www.kclanderson.com](http://www.kclanderson.com)



[Like us on Facebook](#)

## April Drawings

Nan Crowley's name was drawn for the Ha Ha Lunch – and Ha Ha, she wasn't there! Susan Dombrowski won the cash. D'mitra Gomez Waheed won the *Spotlight* article and Paula M. Goldman won the *Resident* article. Karen C.L. Anderson won the Cameo Table to showcase her business at the May 18th luncheon.

## Members on the Move

**Kathleen O'Beirne** and Lisa Lahti will present, "Military Spouses: Then & Now" on Wednesday, May 18 at 7 p.m. at UConn-Avery Point auditorium. Both are wives of former base commanding officers who have chosen to be deeply involved in their communities. This is part of the Subbase Centennial Celebration.

**Denise Nott** announces that Nutmeg Building & Remodeling is now a member of NWBOC (National Women Business Owners Corporation) and is a certified Woman Owned Business.

**Judith Clinton's** play "To Toast or Not to Toast" was presented at Niantic Toastmasters on April 18th for their open house. The play was directed by **Emma Palzere-Rae**, and **Joanne Moore** and **Eva Menon** were in the cast.

**Donna Yother**, Owner and President of SAVA Insurance Group, is pleased to welcome Jason McArthur to the Sava team as the Commercial Lines Business Development Manager. Jason's knowledge and expertise will be an added asset to their experienced and professional group.

**860-445-5625**  
[www.bayberryinsurance.com](http://www.bayberryinsurance.com)  
ONE FORT HILL ROAD, GROTON, CT

**Advertising Deadline** is the 20th of the month to appear in the next month's issue. The SECT Women's Network reserves the right to edit copy submitted for inclusion in the newsletter.

## Network Board Meeting Friday, May 13

The next Network Board Meeting is Friday, May 13, 8 am, at the Hampton Inn, 300 Long Hill Road, Groton, Connecticut. All members are welcome to attend.

**Make reservations online for the Wednesday, May 18 luncheon at Langley's Restaurant, Great Neck Country Club in Waterford, CT at [www.sectwomensnetwork.org](http://www.sectwomensnetwork.org) no later than 10 am, Monday, May 16**  
**Reservations are required.**

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